

"I DON'T SEE NEED for SOLAR - I'M a SNOWBIRD"



"I am only here part of the year, solar is not for me" "It doesn't really save any money"

"I don't want to change anything"

Having worked as a solar specialist and expert for years and currently leasing solar, I can attest that switching to solar energy from utility energy is a wise financial decision that saves \$\$ and generates passive income; shields you from future rate increases. Your roof becomes an active a money producer while you are away every month. The same energy that powers your home, APS by law pays you for each kWh you don't consume.

First, traditional energy has always been more expensive, regardless of how much of it you use.

APS recently enacted the biggest raise in their history for its 1.8 million customers. When compared to utility energy, which costs 16-20 cents per kilowatt-hour (yearly increasing), solar fixed cost is 8-12 cents!

Second, notice the 16+ charges on left side of your bill are taxes, surcharges, & other miscellaneous fees.

You have been paying for these for years and many are unaware that they add up to 45–65% of your bill! \$30+ in fees for customers with an average monthly bill of \$70 equally \$250+ annually and totaling \$1250+ in just five years! 'Junk fees' you are forced to pay.

How does solar help me when I am gone during the hot months?

It's really easy: Most close up and adjust the thermostat to 80–90 degrees with you air conditioner running less and little or no other energy consumed, resulting in a lower bill each away month. However, solar performs even better because the energy produced by our engineered system is built to exceed energy consumption in the fall, winter, spring, and even summer. This surplus energy is reinjected into APS electrical grid and by law APS pays you for each kWh you don't use! On your bill it is credited and applied monthly reducing any charges you have. Sweet!

Solar unequivocally reduces the cost of electricity every month, amazing and true.

Homeowners, regardless of your age, this chart shows that with low or even moderate year-round bills benefit greatly because solar is much less expenses reducing the overall cost of your electricity by 25-40%.

Typical energy costs and savings:

\$70./month bill = \$840./year paid to APS, solar cost approx. \$546, **savings in one year: \$294 and 5 years \$1470.**

\$95./month bill = \$1140/year paid to APS, solar cost approx. \$798, **savings in one year: \$342 and 5 years \$1710.**

\$115/month bill = \$1380/year paid to APS, solar cost approx. \$966, **savings in one year: \$414 and 5 years \$2070.**

A substantial savings by merely switching energy sources. Now multiply by 10 years!.

Easy it is to obtain a system featuring no out-of-pocket cost ever for the system.

1. We handle the installation, maintenance, and warranty of the complete system.
2. When leasing you pay a fixed cost for the solar you use - typically 25–40% less than currently paying.
3. Your APS bill and associated 'junk fees' are completely eliminated.



SOLAR IN SUN CITY

ACHIEVE ENERGY INDEPENDENCE
WITH SENSIBLE SOLAR AZ™

Del Webb's Sun City is a unique place and its name highlights the fact that it is one of the best communities in America for solar.

With a population of 38,000+ in 24,000+ homes, we have powered 2000+ full-time and snowbird homes with reliable, clean, and inexpensive power from the sun.

We are experienced with all the models within Del Webb to do it right.

We put a smile on your face and solar on your home.

What is Sensible Solar Az ?

A simple explanation is a professionally done discovery analysis that gives you just the right amount of solar, guaranteeing you the best mix of energy vs. cost. We have unique partnerships with Element Energy and Our World Energy™ offering outstanding solar programs for full-time residents and snowbirds (many don't realize solar provides considerable savings with no risk). Benefit, a stable low-cost energy and a fixed cost bill each month bypassing all rate increases.

I show you how you can now be in control, save money with low-cost solar, and at the same time benefit the environment for the future, for your children and grandchildren. On our website and in our literature, you will read about exciting solar programs now available.

With inflation and energy rates going up yearly, solar is a sensible and smart move, freeing you from the monopoly of the utility company. 'They bill, and you pay'. Solar gets you off the rate-hike ladder to use energy the way you want and when you want.

Solar electricity is unequivocally less expensive by 25–40% and put on your roof with no out-of-pocket costs ever, thanks in part to the Inflation Reduction Act, making billions available for homes like yours. Paying cash? Excellent pricing. All systems come with a 5 Star* 25-year warranty.

Solar is always a sensible and smart investment.

SENSIBLE SOLAR AZ™
SUN CITY SOLAR AZ™

CARL JOHNSON
Energy Specialist & Expert
480-399-1462 cell & text

Founder and Owner
info@sensible solaraz.com



SCAN QR CODE
View our Solar Programs



Business ID: 1000036348

BBB Rating: A+



Free Appointment



Use this QR code or go to our website
Use the 'Get a FREE Quote' link.
Fill out the 1 minute form.
We will contact you and start
you on your solar journey.